



FINANCIAL REVIEW

Engaging with India 2016

The Annual Australia-India Trade and Investment Forum

16 – 17 May 2016 | Swissotel Sydney



Speakers include:



Mr Peter Varghese AO,
Secretary, Department of
Foreign Affairs and Trade



**His Excellency
Mr Navdeep Suri,**
The High Commissioner of
India to Australia



Ashok Jacob,
Chairman and Chief
Investment Officer, Ellerston
Capital, Chairman Australia
India Council



Michael Blythe,
Chief Economist and
Managing Director of
Economics,
Commonwealth Bank



Jeyakumar Janakaraj,
CEO, Adani Mining



Mukesh Kolhe,
CEO, Suzlon Energy
Australia



Dipen Rughani,
National Chairman, Australia
India Business Council



B Vanlalvawna,
Consul General of India,
Sydney Consul General



Rhonda Piggott,
State Director – NSW,
Department of Foreign Affairs
and Trade



Lance Hockridge,
CEO, Aurizon



Sushmita Chadha,
CEO, State Bank of India



Gaurav Gupta,
Managing Director, Head
Macquarie Capital India



Mukund Narayanamurti,
CEO, Asialink Business



Professor Craig Jeffrey,
CEO, Australia India
Institute



Fiona Docherty,
Pro Vice Chancellor –
International, UNSW

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8:50 Opening remarks from Chair

Professor Craig Jeffrey, *CEO, Australia India Institute*

9:00 Welcome remarks from Australia India Business Council

Dipen Rughani, *National Chairman, Australia India Business Council*

9:15 Welcome remarks from Editor-in-Chief of Australian Financial Review

Michael Stutchbury, *Editor-in-Chief, Australian Financial Review*

9:30 Indian High Commissioner's Address

His Excellency Mr Navdeep Suri,
The High Commissioner of India to Australia

10:00 Morning tea

10:30 NSW Trade Minister's Address

The Hon Stuart Ayres, *Minister for Trade, Tourism and Major Events, NSW Government*

11:00 THE AUSTRALIA - INDIA LEADERS' DIALOGUE

The Aust-India relationship has experienced a number of highs and lows over the years. The bilateral relationship was elevated to a strategic partnership in 2009, and the election of Indian Prime Minister Mr Narendra Modi in 2014 has recharged relations and renewed business confidence. Today, Australia has placed India at the forefront of its international partnerships, particularly as both governments recognise there is significant potential for further cooperation across a broad range of areas.

The Aust-India leaders' dialogue will:

- Analyse the Aust-India relationship from a macro perspective – how has bilateral relations evolved over the years? Where does it stand today? Where is it going in the future?
- Identify the key opportunities and strengths between both countries - how can we further capitalise on this?
- What are some of the barriers and challenges?

Facilitator: Michael Blythe, *Chief Economist and Managing Director of Economics, Commonwealth Bank*

Panellists include:

Peter Varghese AO, *Secretary, Department of Foreign Affairs and Trade*

Ashok Jacob, *Chairman and Chief Investment Officer, Ellerston Capital, Chairman- Australia India Council*

Lance Hockridge, *CEO, Aurizon*

Senior rep, *Federation of Indian Chambers of Commerce and Industry*

Followed by audience Q&A

1:00 Lunch

2:00 ECONOMIC CO-OPERATION – CECA and beyond

Trade and investment between Australia and India has doubled in the last 10 years, fuelled by the many complementarities between the two economies. The seeds of the Aust-India CECA were first sown in 2008 – which not only aimed to reduce barriers to trade in goods and services, but also encouraged economic exchange such as investment and movement of people across countries.

The roundtable will discuss issues such as:

- The economic relationship – past, present and future
- An update on the CECA
- Challenges and policy priorities

Facilitator: Greg Earl, *Asia Pacific and National Affairs Editor, Australian Financial Review.*

Panellists include:

Kathy Klugman, *First Assistant Secretary - South & West Asia Division (CECA Negotiator), Department of Foreign Affairs and Trade*

Dr Anuradha Guru, *Director – Ministry of Commerce and Industry, Government of India*

Followed by audience Q&A

3:15 Afternoon tea

3:45 PANEL DISCUSSION: The business of sport

The panel will address topics such as:

- The role of soft diplomacy in strengthening Australia-India relations
- The notion of cricket as a 'religion' in India
- An analysis of cricket diplomacy
- People to people connectivity in sport – how can we build on both nations' mutual love for cricket?

Facilitator: Sam Almaliki, *Head of Community Engagement, Cricket Australia*

Panellists include:

Michael Kasprovicz, *Member of the Board of Cricket Australia, Australia India Council, & Former International Cricketer*

Followed by audience Q&A

4:45 Closing remarks from Chairperson

5:00 Close of Day 1

7:00 AIBC'S AUSTRALIA INDIA TRADE AND INVESTMENT AWARDS DINNER



8:30 Opening remarks from Chair

Senior representative, FICCI

8:40 MORNING PLENARY: Experiences with Australia-India trade covering goods, services and investment

Facilitator: Mukund Narayanamurti, *Chief Executive Officer, Asialink Business*

This session will be case study driven, including real-life examples of Australian companies operating in India and Indian companies operating in Australia. Key businesses will present their current activities in Australia and India as examples of the opportunities available for trade and investment between the two countries

In addition, the audience can discuss specific issues they have found in their businesses; in adapting to the laws, regulations, practices or cultures of each country in the export of goods, services and investment.

Case studies from:

Gaurav Gupta, *Managing Director, Head Macquarie Capital India*

Sushmita Chadha, *CEO, State Bank of India*

Fiona Docherty, *Pro-Vice Chancellor - International, UNSW Australia*

Jeyakumar Janakaraj, *CEO, Adani Mining*

Mukesh Kolhe, *CEO, Suzlon Energy Australia*

10:30 Morning tea

11:00 PANEL DISCUSSION: Support For Fostering Australia – India Engagement

The Aust-India relationship spans across a number of industry sectors – and the foundations for a strong bilateral relationship are already in place – but how can we foster this and take it to the next level? How can we reap the rewards of the diverse forms of contact?

In this session, leading Australian and Indian organisations will give their perspectives, as well as discuss the support and initiatives they offer Australian or Indian businesses as they seek to develop trade and investment in each other's country.

The panel will address issues such as:

- The Australian business community and current engagement with the Indian market
- What are some of the initial challenges companies experience?
- Business-practice related barriers – the benefits of an on-ground presence
- The role of Australian government in fostering engagement
- What work has been carried out across the private and public sectors to expand and strengthen links between Australia and India? Are there particular areas for collaboration?

Panellists include:

Rhonda Piggott, *State Director – NSW, Department of Foreign Affairs and Trade*

David Graham, *Executive Director – Corporate, Sovereign and Project Finance, Efic*

Lisa McAuley, *CEO, Export Council of Australia*

Mr B. Vanlalvawna, *Consulate General of India, Sydney Consul General*

Raju Narayan, *Director - India, International Engagement, Trade, Immigration and Higher Education, Department of State Development*

Senior rep, *Federation of Indian Chambers of Commerce and Industry*

12:30 Networking lunch

INDIAN GOVERNMENT INITIATIVES

The key priorities of the Modi administration can be best summarised as Foreign Direct Investment, Jobs and Manufacturing – designed to empower India and its citizens. The four key initiatives, developed in 2014 are: Make in India, Skill India, Smart Cities, and Digital India.

What are the opportunities Australian businesses have for engaging with the key initiatives of the current Indian government?

What role can Australia play in helping India reach its goals?

Senior Indian government representatives will present on each initiative, followed by a Q&A with the audience.

Facilitator: Rohini Kappadath, *Director – Cross Border Business, Pitcher Partners*

1:30 Make In India

Make in India is the government's policy to develop India as a global manufacturing hub, encouraging companies to manufacture their products in India. The major objective behind the initiative is to focus on job creation and skill enhancement in 25 sectors of the economy.

Dr Anuradha Guru, *Director – Ministry of Commerce and Industry, Government of India*

2:30 Skill India

Skill India is an initiative developed with an aim to upskill over 500 million people in India in different skills by 2022. The four initiatives comprising Skill India include National Skill Development Mission, National Policy for Skill Development and Entrepreneurship 2015, Pradhan Mantri Kaushal Vikas Yojana (PMKVY) scheme and the Skill Loan scheme

Dr Subho Banerjee, *Deputy Secretary, Department of Education and Training – Australian Government*

Megan Lilly, *Head of Workforce Development, Australian Industry Group*

3:30 Afternoon tea

4:00 Smart Cities

Smart Cities is an initiative developed with the aim to drive economic growth and improve the quality of life of people by enabling local area development and harnessing technology. India is aiming to build 100 smart cities within a decade, with core infrastructure elements including adequate water and electricity supply, sanitation, efficient urban mobility, affordable housing, robust IT connectivity, good governance and a sustainable environment.

5:00 Digital India

Digital India will be a \$1 trillion business opportunity, which aims to transform India into a digitally empowered society. The initiative is:

- Ensuring that government services are available to citizens electronically
- Providing high speed internet services to its citizens and make services available in real time for both online and mobile platform
- Transform the ease of doing business in the country

6:00 Closing remarks from Chair and close of Engaging India 2016 – networking drinks to follow

Engaging with India 2016

Networking and Sponsorship

Engaging with India 2016, represents a significant opportunity to bring Australian and Indian government, business leaders and influencers together to discuss the progress of the Australia - India trade relationship so far and explore new opportunities for partnership and engagement.

WHY SHOULD YOU ATTEND ENGAGING WITH INDIA 2016?

- Hear from key Australian and Indian government leaders, business leaders and Senior stakeholders
- Ascertain the huge potential available for businesses across all sectors between both countries
- Case studies from companies currently operating and doing business in India
- Gain a better understanding of fostering and facilitating stronger trade and investment relations – and identifying new opportunities for partnership and engagement
- Exploring ways to improve the understanding of Australian organisations doing business in India
- Improve your understanding of India's key initiatives including: Make in India, Skill India, Digital India, and Smart Cities

Sponsorship and Exhibition Opportunities

Excellent opportunities exist to showcase your organisation.

For further information, please contact: Samuel Wilson, Sponsorship Manager

Email: samuel.wilson@informa.com.au | Phone: (02) 9080 4371



PLUS: AIBC AUSTRALIA-INDIA TRADE AND INVESTMENT AWARDS DINNER

The launch of the Australia-India Trade and Investment Awards Dinner:

A black tie dinner to recognise the achievement of Australian and Indian businesses and individual persons in the goods, services and investment sectors including CSR.

AIBC's Australia India Trade and Investment Awards Dinner

Monday 16th May | 7:00 pm

Venue Location:

Dockside, Balcony Level, Cockle Bay Wharf, Darling Park



India is the fastest growing major economy in the world in 2015 and expected to grow at:

7.5%

in 2015-16

7.9%

in 2016-17

8.0%

in 2017-18

\$1 INDIA SEEKING TO BUILD
TRILLION
OF INFRASTRUCTURE FROM 2012 - 2017

500 MILLION
SKILLED WORKERS BY 2022

“India has been one of the world’s fastest growing economies over the past 20 years, in part reflecting an increase in the openness of their economy to global markets”

(Barnaby Joyce, Deputy Prime Minister)

“With a population of 1.2 billion people and an emerging middle class, India is a country of enormous opportunity and Australia has much to offer in supporting its development”

(Andrew Robb, Former Trade Minister)

Engaging with India 2016

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Register Early & Save	Early Bird Rate				Standard Rate		
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AIBC Members	PRICE	GST	TOTAL	SAVE	PRICE	GST	TOTAL
Two day conference	\$1,295	\$129.50	\$1,424.50	\$220	\$1,495	\$149.50	\$1,644.50
One day	\$795	\$79.50	\$874.50	\$220	\$995	\$99.50	\$1,094.50
Dinner					\$200	\$20.00	\$220.00
Non Members	PRICE	GST	TOTAL	SAVE	PRICE	GST	TOTAL
Two day conference	\$1,795	\$179.50	\$1,974.50	\$220	\$1,995	\$199.50	\$2,194.50
One day	\$1,195	\$119.50	\$1,314.50	\$220	\$1,395	\$139.50	\$1,534.50
Dinner					\$250	\$25.00	\$275.00

Venue Details

Swissotel Sydney, 68 Market St, Sydney NSW 2000

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