

China Outsourcing Service

for importers

www.conformance.co.uk/asia



As the industry leaders in CE marking and product safety, Conformance is the ideal company to help you through the minefield of outsourcing manufacturing to China or elsewhere in Asia.

Key concerns for importers include:

- **Getting the design right before the start of mass production.**
- **Solving initial product quality and manufacturing problems.**
- **Assessing products before shipment from the factory.**
- **Preventing goods being held up in customs because they don't meet EU safety standards.**

Our Asia Sourcing support service will help our customers get to grips with these issues. Our experienced team of British and Chinese engineers are located in the Shenzhen area of China and are on-hand to help you and your suppliers through every stage of the process:

- **Finding a manufacturer – we have links with many reputable manufacturers who have experience of producing a wide range of products.**
- **Explaining design specifications - we can help you overcome the language barrier and ensure that the technical details are understood.**
- **Safety testing – our knowledge of local laboratories can help you identify cost effective local testing and avoid embarrassing problems when your customers fail to accept your independent certification.**
- **Quality control – our local agents can inspect the products during production or before they are shipped to ensure they meet the high standards that you expect, and avoid the possibility of your products being held by customs.**

In addition to these services, our unrivalled CE marking expertise means that we can provide a complete solution to all your compliance needs, from design assessment with our UK team to pre-export checks by our local Asia agents. Our UK based team have decades of combined experience of CE marking and can help you to identify the directives and standards that your product will need to comply with before it is imported into the EU.

If you are planning to visit China, we can also:

- **Collect you from the airport**
- **Organise hotels and conference facilities**
- **Organise and accompany you on factory tours**
- **Arrange interpreters and local engineers to accompany you on factory visits**

Future changes to legislation and standards can also be easily managed through our service. Changes to product standards, safety legislation, environmental performance, carriage of dangerous goods, packaging and labelling requirements can all have an impact on your product and could ultimately result in a shipment being banned from the market. We can help you to plan for these changes and with our involvement you can be assured of uninterrupted supply from your Asian business partners.

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Or call us now on **+44 (0) 1298 873800**



Supplier inspection/audit (Asia)

Our office in Beijing frequently visits manufacturers throughout Asia on behalf of clients based in the EU and the USA. We can effectively provide our clients with a presence in Asia without them having to have their own offices or facilities, and with the additional benefit of having the technical and language expertise to understand exactly what is going on at the supplier's facilities.

We can also offer clients an on-going service for our staff to be available for a number of hours per month to work specifically on client's supplier visits and representation. If a client wishes to visit Asia and needs local contacts to organise their itinerary and provide translation, we can help.

Typical costs for our Asia outsourcing services are as follows:

Monthly technical representative service **£ 750 – 1500 per month***

For clients with a large amount of Asian suppliers and who want to avoid the expense of opening a local office, one of our staff will act as a local representative for you. For an agreed monthly fee, you will get a fixed number of hours service from us per month which can provide you with direct local contact with your suppliers to deal with any problems which arise and take a pro-active role in managing the quality of products leaving Asian factories.

Fixed fee monthly paid contracts can be established for six or 12 months, and represent a substantial saving on the same work commissioned on an ad-hoc basis.

***plus expenses**

Single day supplier audit **£250 - £500***

Single day environmental audit **£350 - £700***

Ethical audit **£350 - £750***

Hosting/Translation service **£100 - £750 per day***

During production inspection (DuPro) **£300 - £600 per day***

Final goods production inspection **£250 - £350 per day***

Preparation of finished goods inspection procedure **£250 - £500**

Our full range of services is extensive and can be tailored to suit your specific needs - rarely does 'one size suit all' in the field of CE marking and product safety. Other key services we offer include:

HOURLY/DAILY CONSULTANCY

from either our UK or Beijing office.

TRAINING

A programme of scheduled courses (in the UK) or tailored training to suit your needs.

PRODUCT ASSESSMENT

Assessment and reviews for a wide range of products to aid in design, endurance, reliability, control systems etc.

ENDURANCE/PERFORMANCE TESTS

Engineered solutions to test or monitor your product performance.

TECHNICAL DOCUMENTATION AND PRODUCT LABELLING

Compiling the technical file for CE marked equipment and assisting with or providing product labelling.

EUROPEAN REPRESENTATIVE ADDRESS

A very simple service which allows a client to use our UK office address as a contact point to be identified on their compliance documents. For overseas manufacturers of machinery.

For more information or to discuss your requirements, call us on

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