

# A GLOBAL ONLINE TRADE AND SUPPLY CHAIN SOLUTION AT YOUR FINGERTIPS

By 2010, the online@anz Trade Services platform will deliver a comprehensive trade and supply chain management system across Australia, New Zealand and Asia.

## BUSINESS IS GLOBAL

Whether you are a small Australian importer, or a multinational exporter, the challenges of managing your trade and supply chain dealings across regions, economies and regulatory systems are similar.

online@anz Trade Services helps simplify and streamline your trade and supply chain activity whilst assisting you in your management of risk and decision making.

online@anz Trade Services is ANZ's web-enabled trade and supply chain platform which provides an integrated solution across a wide range of geographies.

"Some years ago ANZ identified the need for a web-enabled, globally consistent application which would allow importers and exporters to manage their supply chain more effectively," said Stephen Bell, Global Head of Trade and Supply Chain Products.

"The key was to create a platform to enable fast, simple access to ANZ's suite of trade and supply chain products and services to facilitate global trading."

The result was online@anz Trade Services. A web-enabled trade and supply chain solution, the platform provides a convenient channel for clients to transact electronically, monitor their working capital requirements, approve transactions and improve their supply chain management.

## KEY CAPABILITIES INCLUDE:

- > Workflow and approval management
- > Issuance of Letters of Credit
- > Downloading electronic versions of advised Letters of Credit
- > Issuance of Guarantee and Standby Letters of Credit
- > Raising Trade Loans
- > Uploading and submitting documents (PDFs)
- > Checking trade finance limits and utilisation
- > Managing payments, fees and charges

## GLOBAL REACH AND LOCAL EXPERTISE

As Australia's leading bank in Asia and one of the world's top 15 safest banks<sup>1</sup>, ANZ is focused on helping you maximise your global business opportunities.

"With our global banking network, ANZ has the experience and people where and when our clients need to help make trading in domestic or foreign markets more accessible, whether they are just getting started or are an experienced exporter or importer," said Mr Bell.

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AND SUPPLY CHAIN SOLUTIONS



ANZ's web-enabled platform provides greater reporting capability and allows for increased workflow management.

### GREATER CONTROL THROUGH RISK MANAGEMENT

Recent economic uncertainty has heightened the risks faced by importers and exporters globally. online@anz Trade Services can help to effectively manage risk by giving you greater control over trade and supply chain management.

"A key benefit of the online@anz Trade Services platform is the ability to find efficiencies and having the information on hand whenever you need it to manage risk. This can be as simple as utilising available credit lines efficiently and as complex as managing end-to-end supply chain relationships," Mr Bell said.

### POWERING TRADE GROWTH IN DOMESTIC AND FOREIGN MARKETS FOR ANZ CLIENTS ACROSS AUSTRALIA, NEW ZEALAND AND ASIA

### TANGIBLE BENEFITS

For Australian companies operating in the Pacific or Asia, this online tool offers a regional portfolio view of their business.

Recently, an ANZ client in the resource sector was looking for a way to increase the efficiency of their documentation process between geographically remote offices.

ANZ, in the form of online@anz Trade Services, was able to provide an electronic solution to enable the upload of documents. This resulted in a coordinated transaction management and processing capability across three countries.

Including features such as email notification of document uploads and our pre-check document service, the implementation of this web-enabled solution into our client's business model greatly increased transaction efficiency and reduced discrepancies in documents.

"This is a perfect example of how online@anz Trade Services helps our clients save costs by improving their processing efficiencies", Mr Bell said.

### INVESTING IN THE FUTURE

The online@anz Trade Services platform is currently undergoing a major expansion program to enhance its global reach.

"This web-enabled platform emphasises ANZ's commitment to provide the best possible solutions which drive growth and deliver competitive advantage to our clients," Mr. Bell said.

### HOW TO CONTACT US

To find out more about how to enhance your trade and supply chain management call our Trade Finance Desk on 1300 ANZ 4 TRADE (1300 269 487), contact your ANZ Relationship Manager or visit [anz.com/tradeasia](http://anz.com/tradeasia).

<sup>1</sup> Global Finance Magazine, 2009

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